

# Journyx Partner Program

## Let Journyx help you grow your business

Provide more value to your customers with best-of-breed time, attendance, and expense tracking for payroll, projects, capacity planning, cost accounting, client billing, and more.

Journyx products provide time and attendance tracking, along with project-oriented time tracking and resource capacity planning solutions that integrate with other core business systems—especially Microsoft Dynamics, Sage Intacct, NetSuite, Quickbooks, ADP, and other top ERP and payroll systems—to create a holistic technology stack that helps your customers scale.

## Advantages of partnering with Journyx

### Improve your bottom line

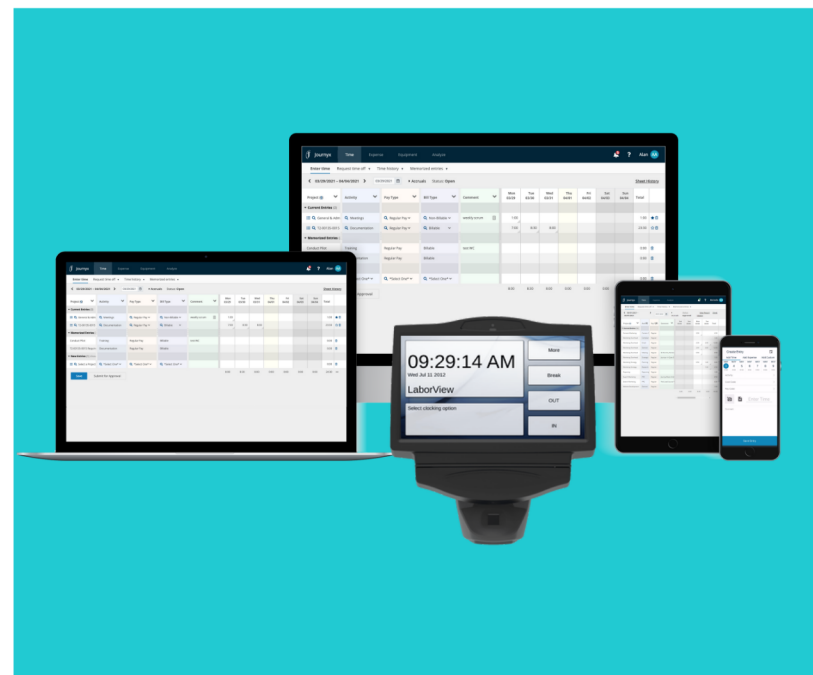
Create additional revenue streams by partnering with Journyx.

### Power up your customers' systems

Provide the best time tracking solutions in the business—for payroll and projects. Integrate these powerful tools with any Dynamics ERP platform, Sage Intacct, Oracle NetSuite, Microsoft Project, ADP, and more.

### Get the resources you need

We'll provide the partner resources, training, and support you require to offer Journyx to your customers.



# The Journyx Partner Program in a nutshell

Not a Journyx partner yet? Contact us to determine which partner tier best fits your needs.

Benefits	Associate Partner	Value Added Partner	White Label Partner
Commissions and Discounts	0-\$50K: 10% ** \$51K-\$100K: 15% \$100K+: 20%	25% discount	Up to 50% discount
Finder's Fees <i>for cross-partner business</i>	5% commission	5% discount	5% discount
Forecasting Incentives <i>when your crystal ball is working, you win</i>	2% commission	2% discount	2% discount
Content <i>personalize for your business</i>	Yes	Yes	Yes
Co-Marketing Opportunities <i>making it a win/win</i>	Yes	Yes	Yes
Partner Business Planning <i>getting to know each other</i>	Yes	Yes	Yes
Leads	Yes	Yes	Yes
Lead/Deal Submission <i>protecting your hard work</i>	Yes	Yes	Yes
Conflict Resolution <i>being fair is a core value at Journyx</i>	Yes	Yes	Yes
Sales Training <i>supporting your business growth</i>		Yes	Yes
Support Training <i>helping you retain your customers</i>		Yes	Yes

\*\* Graduated commission scale based on booked business over the lifetime of our partnership

