

## Time Clocks as a **Service (ClaaS)**

**Simple All-in-One Subscription Solution for Employee Time Clocks** 



With just one simple subscription, your clients can upgrade your time tracking hardware, and receive the highest quality support and service, while reducing the expense of hardware investment to a low monthly payment.

Why should your customers risk wasting time and money with expensive implementations, massive up-front investment costs, and uncertain support coverage? With the Journyx clocks as a service subscription model, clients know their monthly costs and can more easily upgrade.



## **Advantages of ClaaS over Purchased or Leased Hardware**

## **Client benefits:**

- Consistent monthly payment over contract term
- Lower cost of ownership with multi-year contract
- Lifetime warranty
- Repair or replace faulty clocks with 24-hour hot-swap to minimize downtime
- No additional diagnostic, extended warranty, or repair fees
- Expert engineers and support technicians available to help you troubleshoot
- Customer satisfaction scores consistently in the high 90s
- Minimized risk of obsolescence

## **Partner benefits:**

- Improved revenue stream
- Ease of sale (no large upfront capital expenditures)





**Cost Comparison Example** Purchase vs Lease vs Clocks as a Service



Below is a simple cost comparison over 3 years for various time clock acquisition methods. To help you determine the appropriate scenario for your clients, don't hesitate to contact your Journyx Partner Account Manager.

GT450 Time Clock	Purchase	Lease	ClaaS
Price	\$1,595	\$63.58/mo + first & last	\$65.00/mo
3 year extended warranty	\$495	Included	Included
Repair time	5-10 days	5-10 days	24-hour hot-swap
1 repair out of warranty	\$100 diagnosis fee + \$595 repair	\$100 diagnosis fee + \$595 repair	Included
3 year total cost of ownership	\$2,785	\$2,983	\$2,340